



SoCal REC

SOUTHERN CALIFORNIA REGIONAL ENERGY CENTER

Financing Energy Efficiency and Renewable Energy Projects

January 22, 2013

Long Beach Gas and Oil Auditorium

2400 E. Spring St.

Long Beach, CA 90806



Today's Agenda

- I. Brief overview of SoCalREC
- II. Financing Presentations
 - 1. Financing Overview
 - 2. SCE On-Bill Financing (OBF)
 - 3. SoCalREC Master Lease
 - 4. Commercial PACE Financing
- III. Q & A
- IV. Networking



Kurt Kammerer



Laura Franke



Michael Cook



Nathalie Nestor

Overview of SoCalREC

1. What is SoCalREC?
2. How does SoCalREC work with various Public Agencies to provide complete energy services?
3. What are SoCalREC's current and upcoming Initiatives?

SoCalREC: Program Development

Program Funding

CPUC

SCE
2010-12 Budget
Flight 5.6

SCE
ARRA Continuation

CPUC
2013-14 Budget

DOE

EECBG

LA County
&
Huntington
Beach

SoCalREC

Regional Energy Network (REN)
SoCalREC

2011-12

2013-14

Notice to Proceed
(Q4 2011)

Notice to Proceed
(Q1 2013)

SoCalREC: in Brief

The Southern California Regional Energy Center (SoCalREC) exists to

1. Take a regional approach to energy efficiency
 - The region is one pool for potential projects
 - Region-wide procurement
2. Eliminate roadblocks to the implementation of projects
 - Simplify the procurement and RFP process
 - Flexible, private market Financing that is not on reimbursement basis
3. Create a one-stop virtual center for energy management resources

SoCalREC **complements** existing Local Government Partnerships (LGPs)



SoCalREC: in Brief

Regional Approach

- Aggregated Energy Efficiency Measures

Deep Retrofits

- Whole Building Services

Energy Management Resources

- Guidebooks
- Library of Specifications
- Templates

Financing

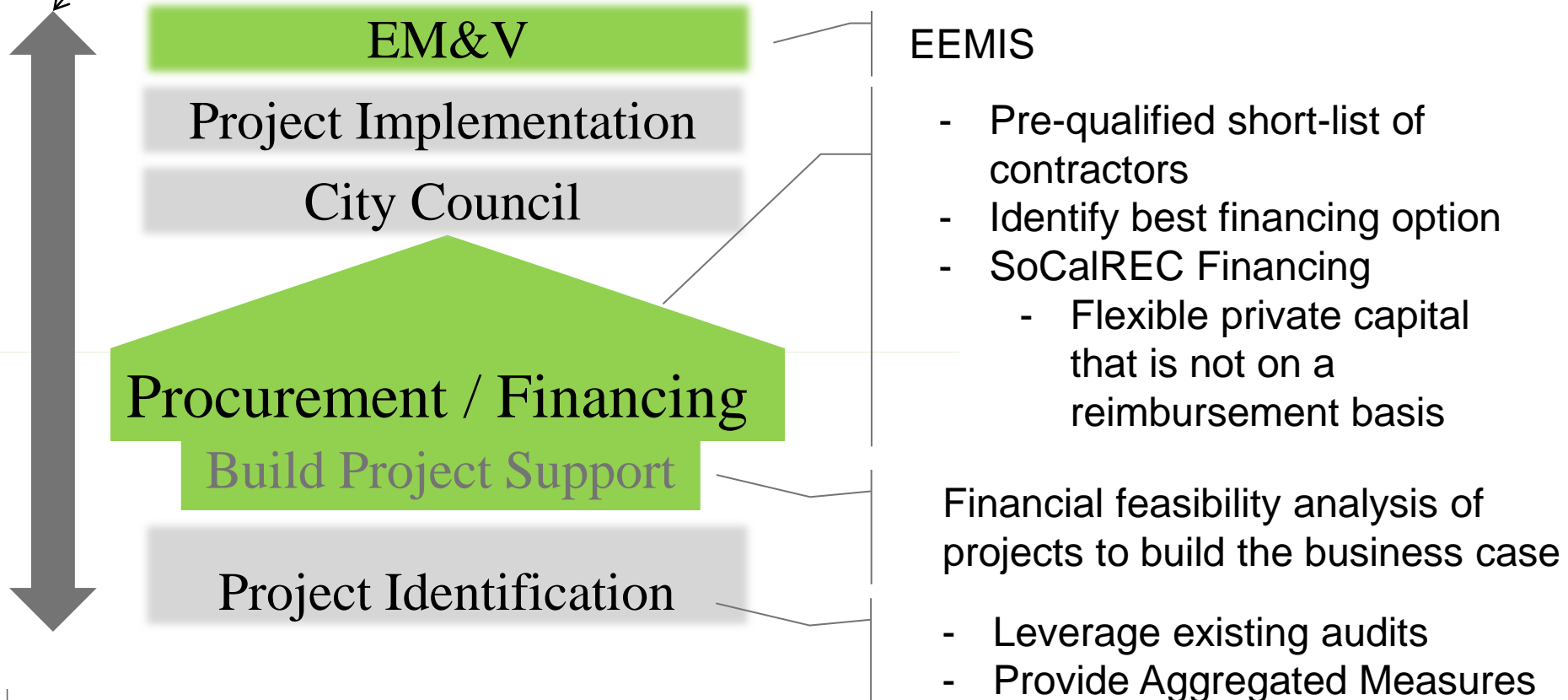
- Identify best project financing
- **SoCalREC Public Agency Financing**

EM&V

- Enterprise Energy Management Information System (EEMIS)

SoCalREC & Local Government

SoCalREC collaborates with Local Government through the life of a project



Current Initiatives

1. Aggregated Energy Efficiency Measures
 - Street Light Improvement Initiative
 - Non-Residential Pool Pump VFD Initiative
2. Whole Building Services
 - SoCalREC Audit
 - Whole building Project Management Plan (PMP)
3. Public Agency Master Lease
 - Standardized process and documents
 - Not on a reimbursement basis

What to expect under the Regional Energy Network (REN)

- Expansion of services, possible initiatives include
 - LED Traffic / pedestrian Signals – intersection package
 - Outdoor lighting: parks, parking garages etc.
 - HVAC packaged units
 - Focus on Whole Building services
 - Guide to establishing a Revolving Loan Fund
 - Others
- Services provided across and throughout SCE's territory

For more information

www.socalrec.com

Today's Packet of Information

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