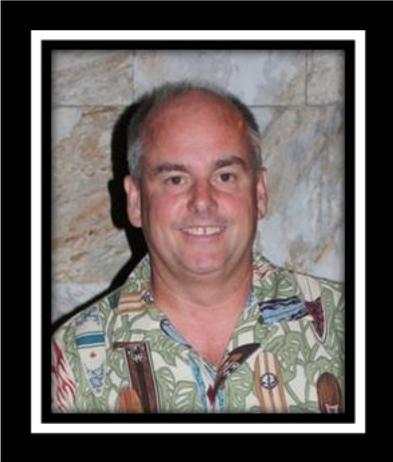


Panelists at SoCalREC and SGVCOG Financing Workshop – November 15th 2012 – West Covina



Kurt Kammerer, President, K. J. Kammerer & Associates, Inc

Kurt has over 18 years of diverse experience in the energy field including business development, emerging technologies and program development and implementation. Kammerer spearheaded the formation and early growth of the San Diego Regional Energy Office (now known as the California Center for Sustainable Energy). Kammerer later played a key role in the development and implementation of local government-based and regional programs in the Ventura, Orange, Los Angeles, Humboldt, San Diego, Monterey, Santa Cruz and San Benito Counties. He was the author of the 2006 Regional Energy Plan for the Association of Monterey Bay Area Governments (AMBAG) was a key author of the San Diego Regional Energy Strategy, a comprehensive 30-year integrated resource plan for the San Diego region.



Michael K. Cook, Local Government Account Executive, Southern California Edison

Mike is a Local Government Account Executive with SCE's Customer Service organization. Mike supports 39 city municipalities in Los Angeles County including 28 member cities of the San Gabriel Valley Energy Wise Partnership. Key among his responsibilities is to consult with each city customer regarding their energy usage in order to help each customer maximize their operations with the most effective use of electricity. Mike works with city management and city staff to help identify energy efficiency opportunities that will result in lower monthly energy costs for his customers. Mike also promotes active participation in SCE's Demand Response programs to reduce unnecessary demand on the electrical grid when an SCE or CALISO event is enacted. Mike has over 30 years of business experience in southern California in the commercial, industrial and government sectors.



Laura Franke, Senior Managing Consultant, Public Financial Management, Inc.

Laura leads PFM's Environmental Finance Group, along with providing traditional financial advisory services to a broad range of municipal government agencies. Prior to joining PFM, Ms. Franke was an investment banker for over 20 years, and subsequently founded an independent financial advisory firm that she merged into PFM in 2011. At PFM, she continues to focus on providing clients with services that include: evaluation of municipal debt and incentives options to achieve the most cost-effective financing for environmental projects; development, funding and management of Property Assessed Clean Energy (PACE) Programs; evaluation, structuring and funding of power purchase agreements and leases; and traditional municipal debt issuance for capital projects and cash flow financing.



Nathalie Nestor, Program Manager, The Energy Coalition

Nathalie Nestor is an energy and environmental strategy consultant and program manager. Her consultant work focuses on helping companies and governments find solutions that are innovative, measurable and good for the environment. Currently, Nathalie manages LA County's commercial PACE program and also provides outreach and marketing support for the financing programs in San Diego, which include PACE. With 14 years of experience, Nathalie is a LEED Accredited Professional, a licensed architect and an urban planner skilled at program management and design. Prior to her current roles in the energy efficiency financing market, Nathalie consulted to LA County's Office of Sustainability where she helped to design, implement and administer the Energy Upgrade California incentive program, the Flex Path incentive, Energy Champions, and the residential financing program.